



Partnership Overview



Veterans United.
Home Loans

June 18, 2018



Our Focus

We are a highly specialized ServiceNow solution provider

Most ServiceNow partners focus on IT Service Management or Help Desk solutions. Sargon Solutions only focuses on solutions related to risk management, compliance management, vendor risk management and audit management.



GRC

[READ MORE](#)

Governance, Risk and Compliance (GRC) solutions assist organizations with two primary objectives: to improve process efficiencies and to provide better visibility into risks to enable improved decision making. Automating risk and compliance tasks will save organizations money and time.



Vendor Risk Management

[READ MORE](#)

Vendor risk management solutions enable organizations to understand the risks faced by their vendor ecosystem and to adjust risk and compliance management approaches based on criteria that supports the organization.



SecOps

[READ MORE](#)

Automating the vulnerability management and threat management processes is becoming more important for organizations that are trying to better understand their risk postures. Enabling these functions to connect directly against an organization's asset repository provides the needed context for improving risk management.



Audit Management

[READ MORE](#)

Audit management solutions assist the internal audit function with performing routine tasks such as determining which locations to audit as part of the audit plan, performing the audits and tracking auditor bias.

Portfolio

Challenges

Organizations are under increasing pressure to streamline compliance operations and account for risks. Governance, Risk and Compliance capabilities are being relied upon to help organizations determine:

- ☐ Are we leveraging technology to be more **efficient** for risk and compliance tasks?
- ☐ Do we have a **consistent** way of measuring risk and compliance?
- ☐ Are we prepared **to comply** with the latest laws, rules and regulations?
- ☐ How can we gain **better visibility** into risk?

Benefits of Working with Sargon & ServiceNow



Experience

Experienced practitioners that have designed risk and compliance management processes for the past 20 years

Platform

Its in our DNA to leverage the platform and solutions from an asset-centric perspective

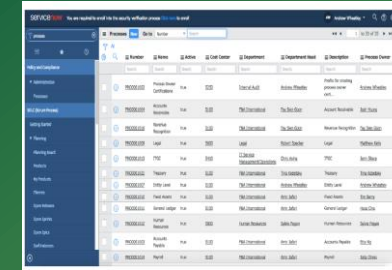
Accelerators

Specially designed to enhance and speed up project delivery for clients to utilize even after the project is complete

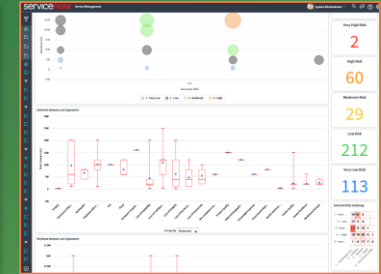
Solutions Include:

These are examples of what client's typically ask for as part of GRC solution enablement

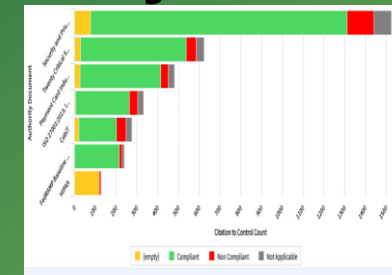
Risk & Control Self Assessment



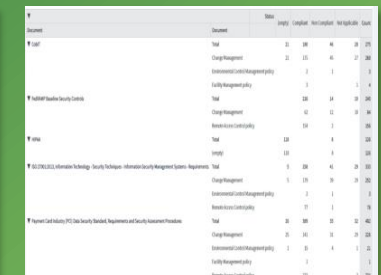
Policy Management



Compliance Management



Integrated Controls



Accelerators Include:

- ☐ Content for laws, rules and regulations
- ☐ Risk register
- ☐ Threats
- ☐ Asset architecture and grouping models
- ☐ Control baselines

Portfolio

Sargon Solutions can assist organizations with addressing their vendor risk management needs through the following approaches:



Program Design

Includes third party identification and segmentation, governance and organizational design, risk assessment model and scoring, program operating models



Program Execution

Includes risk questionnaires and due diligence templates, third party assessments and managed services, ongoing monitoring



Technology

Includes analytics and reporting; compliance management reporting; workflow; ServiceNow configuration and development; data integration across procurement and risk platforms

Benefits of Working with Sargon & ServiceNow



Experience

Experienced practitioners that have Designed and managed third party programs for Fortune 100 Firms



Platform

Ability to leverage out of the box capabilities or build custom solutions based on requirements



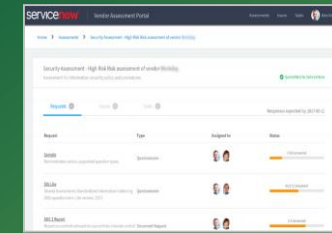
Accelerators

Specially designed to enhance and speed up project delivery for clients and provide greater return on investment

Solutions Include:

These are examples of what client's typically ask for as part of vendor risk solution enablement

Vendor Portal



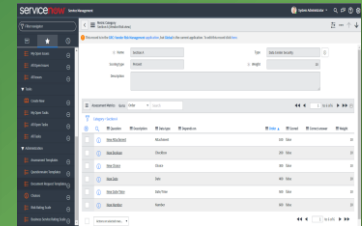
Reports / Dashboards



Vendor Workflow



Questionnaire



Accelerators Include:

- ☐ Content for laws, rules and regulations
- ☐ Vendor risk assessment question templates
- ☐ Orchestration with programs such as Ariba
- ☐ Vendor tiering model
- ☐ Methodologies and templates

Portfolio

Challenges

Organizations continue to struggle to manage the influx of security vulnerability data in a meaningful way. The proliferation of tools and data combined with the speed of managing weaknesses remains a large problem for companies. Sargon Solutions can help organizations by providing the following:

Orchestration

Sargon personnel have developed automated data ingestion techniques (and applications) for multiple scanner tools

Asset Linkage

Utilizing an asset listing that is up to date will provide the needed context to determine the priority level of each vulnerability



Risk Scoring

Standards-based scoring models can be used to help prioritize vulnerabilities as well as help aggregate and correlate data into an overall risk score

Dashboards / Reports

Sargon practitioners have built dashboard and reporting templates to help organizations get better visibility into their vulnerabilities and risks

Benefits of Working with Sargon & ServiceNow

★ Experience

Experienced practitioners that have been performing cyber security services for over 25 years

★ Platform

Ability to leverage the platform to ingest data and link to assets in order to build a solution that works

★ Accelerators

Specially designed to enhance and speed up project delivery for clients and provide greater return on investment

Solutions Include:

These are examples of what client's typically ask for as part of SecOps solution enablement

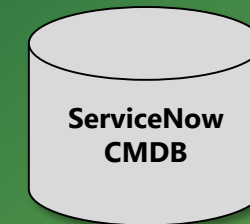
Orchestration

					Test Plan	Test Run	Test Result
Edge Level 1	Edge Level 2	Edge Level 3	Edge Level 4	Parent Object Type	Parent Object ID	Test Result	Test Result
Global Company	Company	IT	Test	ASG/CP/EP/EP	ASG/CP/EP/EP	Test Result	Test Result
Global Company	Company	IT	Test	ASG/CP/EP/EP	ASG/CP/EP/EP	Test Result	Test Result
Global Company	Company	IT	Test	ASG/CP/EP/EP	ASG/CP/EP/EP	Test Result	Test Result
Global Company	Company	IT	Test	ASG/CP/EP/EP	ASG/CP/EP/EP	Test Result	Test Result
Global Company	Company	IT	Test	ASG/CP/EP/EP	ASG/CP/EP/EP	Test Result	Test Result
Global Company	Company	IT	Test	ASG/CP/EP/EP	ASG/CP/EP/EP	Test Result	Test Result

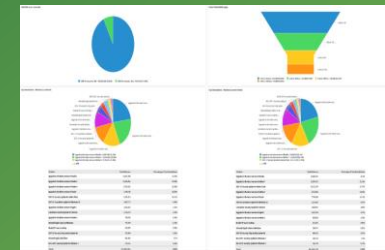
Risk

20 - High Risk	20 - High Risk	20 - High Risk	20 - High Risk	20 - High Risk	20 - High Risk	20 - High Risk	20 - High Risk	20 - High Risk	20 - High Risk
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Asset Linkage



Dashboards

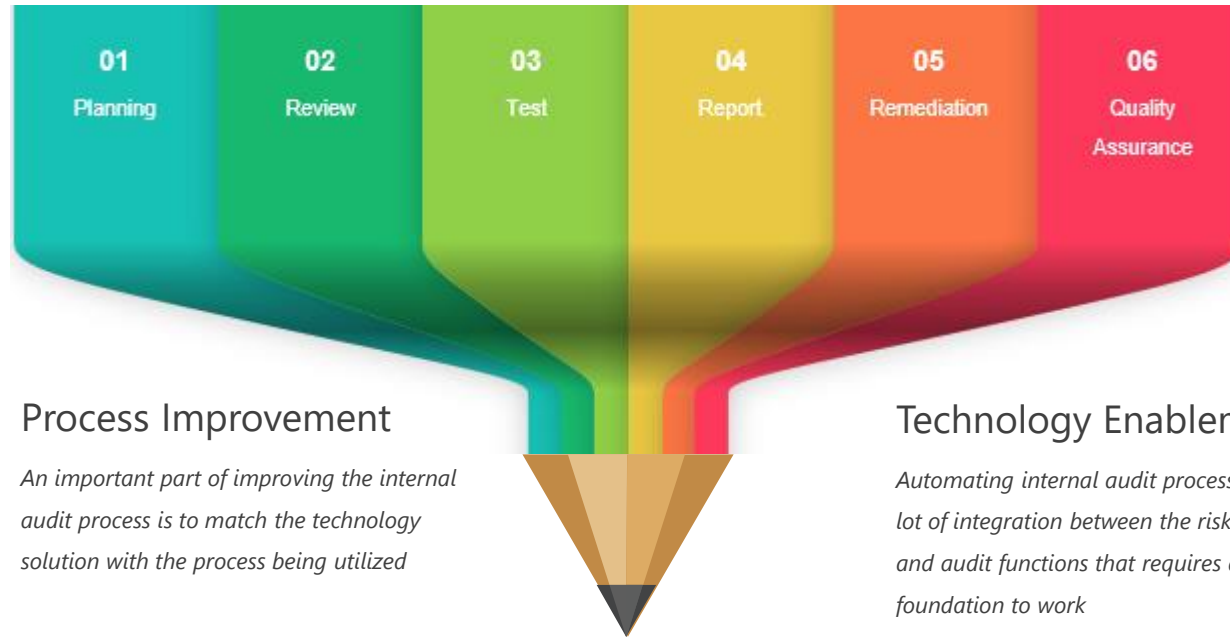


Accelerators Include:

- ❑ Templates for data ingestion
- ❑ Orchestration programs for popular scanners
- ❑ Threat repository
- ❑ Asset architecture and grouping models
- ❑ Risk scoring models (standards-based)

Portfolio

Sargon Solutions leverages the ServiceNow platform to design and implement audit management process and technology enabled solutions. Sargon Solutions provides efficient process improvements within each step of the internal audit function:



Process Improvement

An important part of improving the internal audit process is to match the technology solution with the process being utilized

Technology Enablement

Automating internal audit processes involve a lot of integration between the risk, compliance and audit functions that requires a solid foundation to work

Benefits of Working with Sargon & ServiceNow



Experience

Experienced audit and control testing practitioners that have been designing audit management solutions for over 20 years



Platform

Experience in designing and leveraging out of the box solutions along with linking to third party products



Accelerators

Specially designed to enhance and speed up project delivery for clients and provide greater return on investment

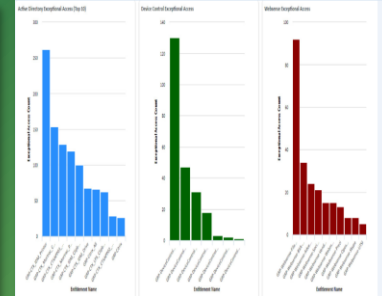
Solutions Include:

These are examples of what client's typically ask for as part of internal audit solution enablement

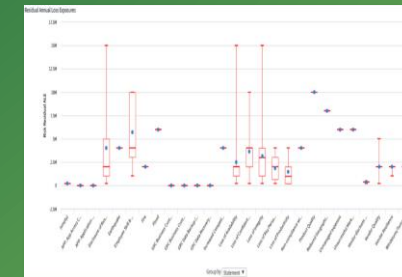
Engagement Tracking



Report Templates



Analytics / Metrics



Integrated Controls

Control	Owner	Impact	Complexity	Non-compliance	High-priority	Count
1.1.1	IT	High	Medium	High	High	15
1.1.2	IT	High	Medium	High	High	15
1.1.3	IT	High	Medium	High	High	15
1.1.4	IT	High	Medium	High	High	15
1.1.5	IT	High	Medium	High	High	15
1.1.6	IT	High	Medium	High	High	15
1.1.7	IT	High	Medium	High	High	15
1.1.8	IT	High	Medium	High	High	15
1.1.9	IT	High	Medium	High	High	15
1.1.10	IT	High	Medium	High	High	15
1.1.11	IT	High	Medium	High	High	15
1.1.12	IT	High	Medium	High	High	15
1.1.13	IT	High	Medium	High	High	15
1.1.14	IT	High	Medium	High	High	15
1.1.15	IT	High	Medium	High	High	15
1.1.16	IT	High	Medium	High	High	15
1.1.17	IT	High	Medium	High	High	15
1.1.18	IT	High	Medium	High	High	15
1.1.19	IT	High	Medium	High	High	15
1.1.20	IT	High	Medium	High	High	15

Accelerators Include:

- ☐ Content for laws, rules and regulations
- ☐ Risk register
- ☐ Integrated control library
- ☐ Test plans and control baselines
- ☐ Example metrics and dashboard for audit analytics



Project Accelerators



Sargon Solutions practitioners do not just install software - we have built project accelerators that provide clients a jump start on leveraging the ServiceNow platform



Save Time

Sargon has developed a harmonized integrated control library for all IT security frameworks. This significantly reduces the implementation time and gets your team using the tool faster.



Save Money

Our starter kits allow us to simplify the implementation. This reduces your investment for both your company and your team. In most cases we can have you up and running in less than 6 weeks.



Client Experience

Our experience allows us design a workflow that works the way you work. In most cases there is no customization necessary to create an industry best practice work process and user experience.



Ongoing Support

Sargon provides several options for ongoing support. We have resources available 24/7/365. We can design a support model that works for you.

About us

For more Information please contact:



The Sargon Solutions team took the time to get to know our team. That extra effort paid dividends as we implemented new procedures along with the ServiceNow platform. Everyone was very pleased with the attention to detail and client service we received. It was a great project.

Sargon Solutions Client Quote, April 2018



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We chose the name Sargon due to its historical reference to an ancient king who was considered one of the earliest organizers of a modern empire. Sargon practitioners have been performing risk and compliance process improvement and technology enablement since Governance, Risk and Compliance (GRC) platforms have been created. In fact, Sargon practitioners have contributed product improvements and solutions to many of the market leading platforms.

Sargon's leadership has chosen to work with the ServiceNow platform because of way in which assets (via the Configuration Management Database or CMDB) are integrated as part of the platform. No other GRC platform has the ability to scale as an enterprise-class software platform using assets as the center of a risk and compliance management function. In this way, we feel that ServiceNow can enable clients to revolutionize their risk and compliance management programs by leveraging assets instead of relying on controls. Since all assets have risks and off-setting controls, an organization can now more effectively manage its business to an actual risk posture that is data driven, instead of simply managing to compliance requirements.

This asset-centric architecture is the core advantage that ServiceNow and Sargon Solutions brings to clients.